

Wallick Investments, LLC 1122 Lady Street Suite 810 Columbia, SC 29201 wallickinvestments.com

This brochure provides information about the qualifications and business practices of Wallick Investments, LLC. If you have any questions about the contents of this brochure, please contact us at (803) 699-9400 or Danwallick@wallickinvestments.com.

The information in this brochure has not been approved or verified by the United States Securities and Exchange Commission or by any state securities authority. Being "registered" does not imply a certain level of skill or training.

Additional information about Wallick Investments, LLC is also available by calling the Securities Division of the South Carolina Attorney General's Office.

Date of current brochure: August 23, 2024

# 2. Material changes from our last brochure/ADV Form Part 2, dated March 17, 2024

Section 4 – "Advisory Business": In section "B" Wallick Investments has removed information concerning planning and advisory services.

Section 4 – "Advisory Business": In section "D" Wallick Investments has added information concerning the Wallick Investments Fidelis Index.

Other – Throughout this ADV Wallick Investments, LLC has removed wording concerning our wealth planning services and provided disclosure of ownership of the Wallick Investments, LLC Fidelis Multi-Factor Index.

Additional Information – Jacob Wallick and Nick Shiver are no longer with Wallick Investments, LLC.

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### 4. Advisory Business

- A. Wallick Investments is a Limited Liability Company established in Camden, South Carolina in June of 2005. In January of 2007, we relocated to Northeast Columbia and in 2018 we relocated to our current location at 1122 Lady Street, Suite 810, Columbia, SC 29201. We have four principle members/owners: Daniel T. Wallick, Susan H. Wallick, Patricia Stoner and J. Wade Stinnette, Jr. Mr. Wallick is our managing partner, compliance officer and chief investment officer.
- B. Wallick Investments, LLC specializes in discretionary investment management services.
- C. Investment Management and advisory services are both tailored to investors' goals, time horizons and risk tolerances. Within discretionary investments management accounts, Wallick Investments, LLC may purchase securities outside the Wallick Investments models for individual client accounts. However, this should be on rare occasions and clients may not define what is included in the individual Wallick Investment models. On request, Wallick Investments may create a customized model.

- D. Wallick Investments, LLC does not participate in any wrap fee program. Wallick Investments owns the Fidelis Multi-Factor Index which is replicated by Inspire in an ETF format for their Inspire Fidelis Multi-Factor ETF; Ticker FDLS. The Fidelis Index has also been licensed to be replicated in a separate account format by another third-party provider. Wallick Investments receives a licensing fee based and assets in these associated investment solutions.
- E. As of December 31, 2023, Wallick Investments, LLC managed \$99,535,942 in assets on a discretionary basis.

## 5. Investment Management Fees and Compensation

A. Wallick Investments' fees for investment management are a percentage of a client's assets under management. The percentage is based on a client's risk tolerance and assets under management. Wallick Investments can add greater value to portfolios weighted more heavily towards equities. Following is the Wallick Investments' maximum fee schedule.

Assets	Aggressive	Moderately	Moderate	Conservative	Very	401K Plans
Managed		Aggressive	Balanced		Conservative	
		Growth			Defensive	
<\$250,000	1.40%	1.40%	1.40%	1.35%	1.30%	Portfolios of
4						funds or
\$250,000-	1.25%	1.20%	1.15%	1.10%	1.05%	ETFs .60%
499,999						
\$500,000-	1.00%	.95%	.90%	.85%	.80%	Individual
999,999						fund or ETF
						.35%
>\$1,000,000	.80%	.75%	.70%	.65%	.60%	

Fees may be negotiable

The associated advisory fees are charged quarterly in advance and are based upon assets under management. The first billing will occur within the first 30 days of signing the client agreement. If a written request to terminate the client agreement is received, Wallick Investments will issue a pro-rated refund for the remainder of that quarter.

B. In addition to quarterly Wallick Investments advisory fees, clients will also incur brokerage and custodian fees. For clients using FOLIOfn/Goldman Sachs brokerage and custodian services, the related fee schedule is as follows:

Fee as a % of	On assets (per client) above:	Up to and including assets
assets		(per client) of:
.20%	0	\$250,000
.17%	\$250,000	\$500,000
.15%	\$500,000	\$1,000,000
.12%	\$1,000,000	\$5,000,000
.10%	\$5,000,000	\$10,000,000
.08%	\$10,000,000	

All clients using FOLIOfn/Goldman Sachs Investments for brokerage services will have fees deducted directly from their accounts. FOLIOfn/Goldman Sachs billing notices go out approximately 10 days in advance. Client's not using FOLIOfn/Goldman Sachs will have their fees calculated by Wallick Investments and directly deducted from their accounts. At the clients' request, Wallick Investments will invoice the client. Fees are deducted and invoices are sent on a quarterly basis.

- C. Clients using Charles Schwab as their custodian may incur trading fees. (Please see custodial agreement).
- D. When Wallick Investments purchases mutual funds or exchange traded funds for a client's portfolio, the client will incur the associated management fees. These fees are deducted directly from the reported value of the funds. Please see section 12 for additional brokerage related information.
- E. Wallick Investments receives a licensing fee of .15% for assets allocated to the Inspire Fidelis Multi-Factor ETF (NYSE ticker: FDLS). This ETF is charged with replicating Wallick Investments' Fidelis Multi-Factor Index.

### F. Investment Advisement fees

Maximum of .75% of investable assets. The is no minimum asset level, however there is a minimum fee of \$500. This fee could be one-time or ongoing. Under this agreement, Wallick Investments, LLC will provide advice, but clients will be responsible for implementing, including establishing accounts and making recommended suggestions within their own accounts.

#### 6. Performance-Based Fees

Wallick Investments does not accept performance-based fees.

# 7. Types of Clients

Wallick Investments offers our services to individuals, trusts, pensions, endowments, foundations and other non-affiliated advisors and institutions. The minimum account size for continuous investment advisory services is \$200,000. This minimum account size is waived for all accounts established prior to 2023.

### 8. Methods of Analysis, Investment Strategies and Risk of Loss

A. Wallick Investments relies heavily on quantitative analysis for equity security selection. We consider two types of factors for equity selection: opportunistic and defensive. For both, Wallick Investments, LLC uses a proprietary factor-based security-selection strategy that leverages research data from two well-known independent providers, Morningstar® and Zacks®.

The Wallick Investments' equity selection process identifies companies with the following factors and characteristics:

## **Opportunistic Factors (Value and Momentum)**

- Reasonable valuation ratios
- Strong price and earnings momentum

## **Defensive Factors (Quality and Low Volatility)**

- Above-average growth
- Above-average profitability
- Above-average financial health
- Above average dividend yield
- Low Beta and/or Standard Deviation

WI's Fidelis portfolio is a core equity portfolio and has close to a neutral weighting of both opportunistic and defensive factors. As of August 2022, the sole holding of the WI Fidelis portfolio became the Inspire Fidelis Multi-Factor ETF (ticker:FDLS) with a mandate of replicating the WI Fidelis Multi-Cap Multi-Factor Index.

WI's Excelsis portfolio is a core equity portfolio that attempts to make modest tactical adjustments to outperform the WI Fidelis portfolio. These tactical adjustments may include changes to market exposure (beta) and/or sector or equity factor tilts. WI's Excelsis portfolio may allocate a material portion of its holdings to WI Fidelis.

WI's Tactical Asset Allocation portfolio over-weights a favored asset class. Favored asset class is determined by economic data.

Wallick Investments, LLC has one fixed income/bond strategy. Depending on the interest rate environment, we will tactically adjust the allocations to a diversified set of fixed income mutual or exchange traded funds.

B. A client's actual allocation to WI portfolios is dependent on their risk tolerance, time frames and goals and objectives.

Investing in equity, fixed income and hedge related securities involves risk of loss that clients should be prepared to bear. The amount of risk (from an academic perspective) is directly correlated with the level of expected return.

All our strategies comply with the US Conference of Catholic Bishops Investment Guidelines and new holdings will not have a negative Inspire Social Impact Score at time of purchase.

- C. For each of our strategies, there is a "material risk" of loss of principal. Following is the brief discussion of the types of risks associated with all investment strategies.
  - a. Equity risk: the risk that stock prices and/or the implied volatility will change.
  - b. Interest rate risk: the risk that interest rates and/or the implied volatility will change.

For each of our strategies, there is also a "material risk" of loss of principal specific to each model. Following is a brief discussion of the types of risks associated with our specific models.

- c. *Market cap risk*: the risk that stock prices and/or the implied volatility will change due specifically to the size of the companies held (Large, Mid, Small).
- d. *Style risk*: the risk that interest rates and/or the implied volatility will change due to a specific style of investing (growth, value, momentum, absolute, socially or morally responsible, etc.)
- e. *Currency risk*: the risk that foreign exchange rates and/or the implied volatility will change. (Hedge, International)
- f. *Commodity risk*: the risk that commodity prices (e.g. corn, copper, crude oil) and/or implied volatility will change. (Hedge)
- g. Social Impact Screen: the risk screening will limit the pool of investment options to such a degree that a diversified portfolio with expected factor exposure cannot be achieved.

In addition to the risk associated with all investment strategies and our specific models, the Wallick Investment strategies have risks associated with active management. Active strategies tend to increase portfolio turnover and if a client does not use a broker that charges a flat fee based on assets under management, such as FOLIOfn/Goldman Sachs, clients may incur additional costs. Higher turnover also has the potential to increase taxes associated with capital gains. There is no guarantee that the Wallick Investment selection criteria will add value to clients' portfolios.

D. Wallick Investments strongly recommends asset allocation and security diversification. Our core equity portfolios maintain sector diversification of plus or minus 8% of the benchmark and all client portfolios are allocated according to the individual clients' risk tolerance and time horizon. Individual client's allocations will be defined in their Investment Policy Statements.

# 9. Disciplinary Information

Wallick Investments, LLC has no legal or disciplinary events to disclose.

## 10. Other Financial Industry Activities and Affiliations

As noted above Wallick Investments, LLC owns and manages the Fidelis Multi Factor Index which is replicated by other investment institutions. Wallick Investments, LLC receives a licensing fee for assets allocated to replicating products. Wallick Investments, LLC has no other financial industry activities or affiliations to disclose.

### 11. Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

A. Wallick Investments, LLC agrees to uphold the CFA Society's code of Ethics as well as its Asset Manager Code of Professional Conduct. The core of our Wealth Planning process is aligned with the CFP Board of Standards 7 step planning process.

B. Members and managers may buy or sell securities that are also recommended to Wallick Investment clients. The potential conflict of interest associated with these transactions will be included in every client agreement. To fully disclose and/or minimize any risk of possible conflicts of interest, Wallick Investments:

- 1. Limits manager and member individual equity holdings to a maximum of 5%. This does not include mutual funds or exchange traded funds.
- 2. Requires all managers and members to disclose all their holdings to our corporate compliance officer at least annually.
- 3. Will not transact member/manager trades prior to discretionary client transactions.
- 4. Upon request, will provide investment management clients with a listing of all member/manager holdings and activity for the previous three months.

## 12. Brokerage Practices

For all standard client relationships, except where a client has directed Wallick Investments, LLC to use a specific broker, Wallick Investments has the discretion over the custodian/broker to be utilized. For non-discretionary accounts, Wallick Investments, LLC will recommend a broker. Wallick Investments, LLC selects and recommends brokers based on best available price (commissions) and most favorable execution.

Occasionally, clients will request or require Wallick Investments, LLC to select a certain broker-dealer to execute transactions on their behalf. By directing brokerage, clients forego potential benefits from savings on commissions and execution costs that Wallick Investments may be able to obtain for other clients through negotiated volume discounts.

Wallick Investments does not direct brokerage to any broker-dealers as compensation for client referrals and we do not have any commission recapture agreements with broker-dealers under which a portion of the commission dollars are used to pay our operating costs or expenses. We also do not accept "soft dollars" for research provided by any brokers or their affiliates.

Wallick Investments will recommend clients establish a custodian account with select firms. These relationships will allow Wallick Investments to trade directly with that custodian. If a client elects to have another broker/dealer or custodian, we will require them to acknowledge in writing that Wallick Investments will not have authority to negotiate commissions and the best execution may not be achieved. In addition, these clients may pay commission rates higher than our other clients.

#### 13. Review of Accounts

Investment Management clients will receive monthly account statements from their custodian and quarterly performance reviews and commentary from Wallick Investments LLC. Clients may also accept a quarterly invitation to set up a meeting to discuss the performance in person or via phone.

All reviews will include analysis of overall portfolio performance. There will be one reviewer for each account. The reviewers will be titled "portfolio manager." As of July 1, 2024, Daniel T. Wallick and J. Wade Stinnette Jr. are our portfolio managers.

### 14. Client Referrals and Other Compensation

- A. Wallick Investments, LLC does not receive any economic benefit from anyone who is not a client. However, Wallick Investments does enter into written sub-advisory agreements with other third-party advisors to provide investment management services to their clients for a portion of the clients' overall fee. Currently Wallick Investments has no such agreements, however Wallick Investments does have a licensing agreement with Inspire Investing. Details are listed in section 5.E.
- B. Wallick Investments, LLC may enter into written agreements with solicitors (referring parties) to refer clients to Wallick Investments, LLC. If a referred client enters into an agreement with Wallick Investments, LLC, a referral fee (based upon a percentage of the client advisory fee generated) is paid to the referring party. The referral arrangement between any referring party and Wallick Investments, LLC will not result in any charges to the client in addition to the normal level of advisory fees charged.

Pursuant to Rule 206(4)-3, in addition to a Wallick Investments, LLC Disclosure Document, a "Solicitor's Separate Written Disclosure," listing compensation to be paid to solicitors, is provided to the client prior to or at the signing of a Wallick Investments, LLC Advisory Agreement.

Applicant's referral agreement is in compliance with the federal regulations as set out in 17 C.F.R. Section 275-206(4)-3, and each client is required to sign a copy of the "Solicitor's Separate Written Disclosure" document at the time of entering into an advisory contract in any jurisdiction. Wallick Investments, LLC will evaluate appropriate risk tolerances and investment time frames for all new clients. Anyone who solicits business for Wallick Investments, LLC will register as a registered investment advisory representative either of Wallick Investments, LLC or another registered investment advisory firm.

As of December 31, 2023, Wallick Investments, LLC has no solicitor agreements in force.

As noted above Wallick Investments, LLC owns and manages the Fidelis Multi Factor Index which is replicated by other investment institutions. Wallick Investments, LLC receives a licensing fee for assets allocated to replicating products.

## 15. Custody

Wallick Investments, LLC does not have custody of clients' funds or securities.

### **16. Investment Discretion**

A client's wealth planning and investment management agreement with Wallick Investments, LLC will be for discretionary services. For discretionary accounts, Wallick Investments, LLC has the authority to execute transactions on behalf of the client without obtaining specific client consent. This includes the securities to be bought or sold and amount to buy or sell. The only limitations on the investment authority will be those limitations imposed in writing by the client.

A client's wealth planning and advisory agreement will be for non-discretionary services. The planning solutions as well as the securities to be bought or sold and amount to buy or sell must be executed by the client for their own accounts.

The adviser will also develop with the client (both discretionary and non-discretionary) an investment policy statement which will outline some of the portfolio management parameters such as asset allocation and stock selection criteria as well as any client-imposed restrictions.

## 17. Voting Client Securities

Wallick Investments, LLC does not vote proxies for our clients. All clients have access to proxy information through their broker-dealer/custodian. If a client has a question about voting a proxy, they may call us to discuss.

#### 18. Financial Information

Wallick Investments, LLC does not require or solicit prepayment of \$1,200 or more in fees per client, six months or more in advance. Wallick Investments is not aware of any conditions that are reasonably likely to impair our ability to meet contractual commitments to our clients.

# 19. Requirements for State-Registered Advisors

Wallick Investments requires a college degree and at least two years of investment experience in addition to state required licenses for all individuals providing investment advice. Daniel Wallick is responsible for all portfolio management and investment advisory services. Daniel Wallick was born in 1967. He received his Bachelor of Science degree in Business Administration with a major in Finance and Business Economics from the University of South Carolina (USC). He graduated Phi Beta Kappa from USC in 1991. In January 2000, after working 7 years at Blue Cross and Blue Shield of South Carolina, the last three years as an Accounting Manager/Supervisor, Dan became a Financial Consultant for Merrill Lynch. In April of 2003, Dan became an Investment Consultant for South Carolina Bank and Trust. In June 2005, Dan established Wallick Investments, LLC. Dan is active at church, was an active member of the South Carolina Christian Chamber of Commerce in Columbia. Dan currently serves on the investment committee for the Roman Catholic Diocese of Charleston. He enjoys spending time with his wife Susan and family. In addition to investment research, his hobbies include: soccer, running, reading, fishing, tennis and golf. He is a member of the CFA Society of South Carolina.

# Additional Information - Brochure Supplement - Daniel Wallick

Item 1

This brochure supplement provides information about Daniel Wallick and supplements Wallick Investments, LLC's brochure. Additional information about Daniel Wallick is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

Item 2

Daniel Wallick was born in 1967. He received his Bachelor of Science degree in Business Administration with a major in Finance and Business Economics from the University of South Carolina (USC). He graduated Phi Beta Kappa from USC in 1991. In January 2000, after working 7 years at Blue Cross and Blue Shield of South Carolina, the last three years as an Accounting Manager/Supervisor, Dan became a Financial Consultant for Merrill Lynch. In April of 2003, Dan became an Investment Consultant for South Carolina Bank and Trust. In June 2005, Dan established Wallick Investments, LLC. Dan is active at church, was a member of the South Carolina Christian Chamber of Commerce in Columbia and serves on the investment committee for the Roman Catholic Diocese of Charleston. He enjoys spending time with his wife Susan and family. In addition to investment research, his hobbies include: soccer, running, reading, fishing, tennis and golf. He is a member of the CFA Society of South Carolina.

Item 3

Mr. Wallick has no previous legal or disciplinary events.

Item 4

Mr. Wallick is not involved in any other business activities.

Item 5

Mr. Wallick does not receive additional compensation for providing advisory services.

Item 6

As Managing Partner, Daniel Wallick does not have a direct supervisor.

#### Additional Information – Brochure Supplement – J. Wade Stinnette, Jr.

Item 1

This brochure supplement provides information about J. Wade Stinnette, Jr. and supplements Wallick Investments, LLC's brochure. Additional information about J. Wade Stinnette is available on the SEC's website at <a href="https://www.adviserinfo.sec.gov">www.adviserinfo.sec.gov</a>.

Item 2

Wade Stinnette is a 1980 graduate with distinction from the Virginia Military Institute with a Bachelor of Science degree in Chemistry and served six years as a Commissioned Officer in the United States Marine Corps. He has been working with investment clients since 1986 and has extensive experience building investment portfolios, implementing investment plans, monitoring asset allocations, rebalancing portfolios, and providing ongoing communications regarding investment results, outlook, and strategy. Prior to joining Wallick Investments, Wade served in various capacities within boutique investment firms, such as Tanglewood Asset Management and The London Company, and at bank asset management departments including Certus Wealth, First Citizens and Wachovia. He is a past Secretary and Treasurer of the CFA Society of South Carolina and has served on the boards of directors of several non-profit organizations. Wade enjoys spending time with his family, gardening, hunting, fishing, and volunteering at his church and in his community.

Item 3

Mr. Stinnette has no previous legal or disciplinary events.

Item 4

Mr. Stinnette is not involved in any other business activities.

Item 5

Mr. Stinnette does not receive additional compensation for providing advisory services.

Item 6

Mr. Stinnette is supervised by Daniel Wallick, Managing Partner. Mr. Wallick can be reached at 803-699-9400. Mr. Wallick reviews all accounts on a quarterly basis to ensure compliance with Investment Policy Statement asset allocation guidelines and to ensure associated trades are within portfolio parameters.